

January-March 2026

Peter Wallin, President and CEO
Jon Johnsson, Deputy CEO and CFO



Stable sales but general uncertainty elevated

- Our markets are supported by stable base interest rates, higher disposable income and a pent-up demand for housing
- High sales speed in the Baltics
- Increasing activity in the investor segment
- No major impact currently visible from the recent conflicts in the Middle East but general uncertainty creates a headwind for a broader and faster market improvement



Improvement in profitability while maintaining financial stability

- Improved EBIT margin of 4.8 (4.0) per cent in the period. R12 increases to 6.8 per cent
- Net sales growth +11 per cent adjusted for currency effects
- 4,220 (3,298) units in ongoing production with a stable sales rate of 60 (66) per cent
- Solid financial position with a net debt of SEK 3.4 Bn (3.1)



Examples of projects started during the quarter



Solina 13

Turku, Finland
61 units for investors



Römerquartier

Langen, Germany
6 units for consumers



Hartmaņa kvartāls phase 2

Riga, Latvia
120 units for consumer



Lake Town phase 4

Vilnius, Lithuania
50 units for consumers

Financial Development

Jon Johnson, Deputy CEO and CFO

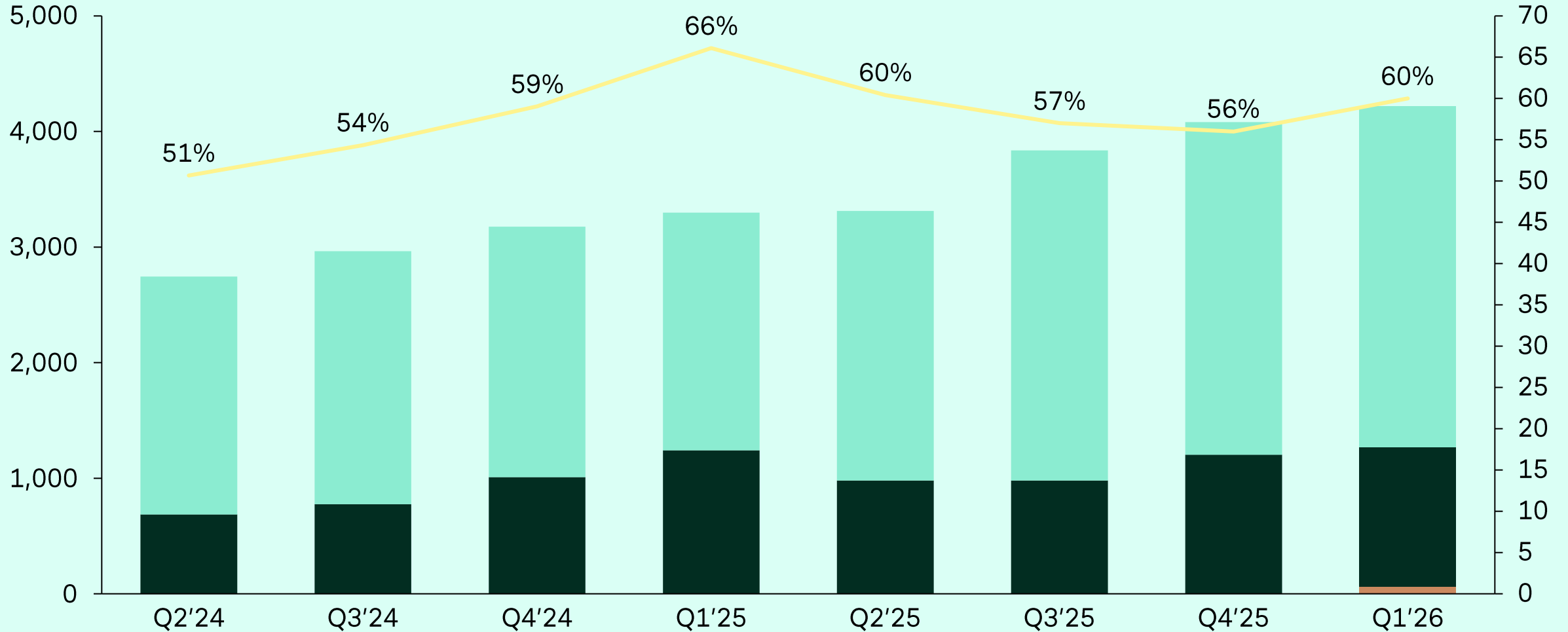


Growing number of units in ongoing production with good sales rate



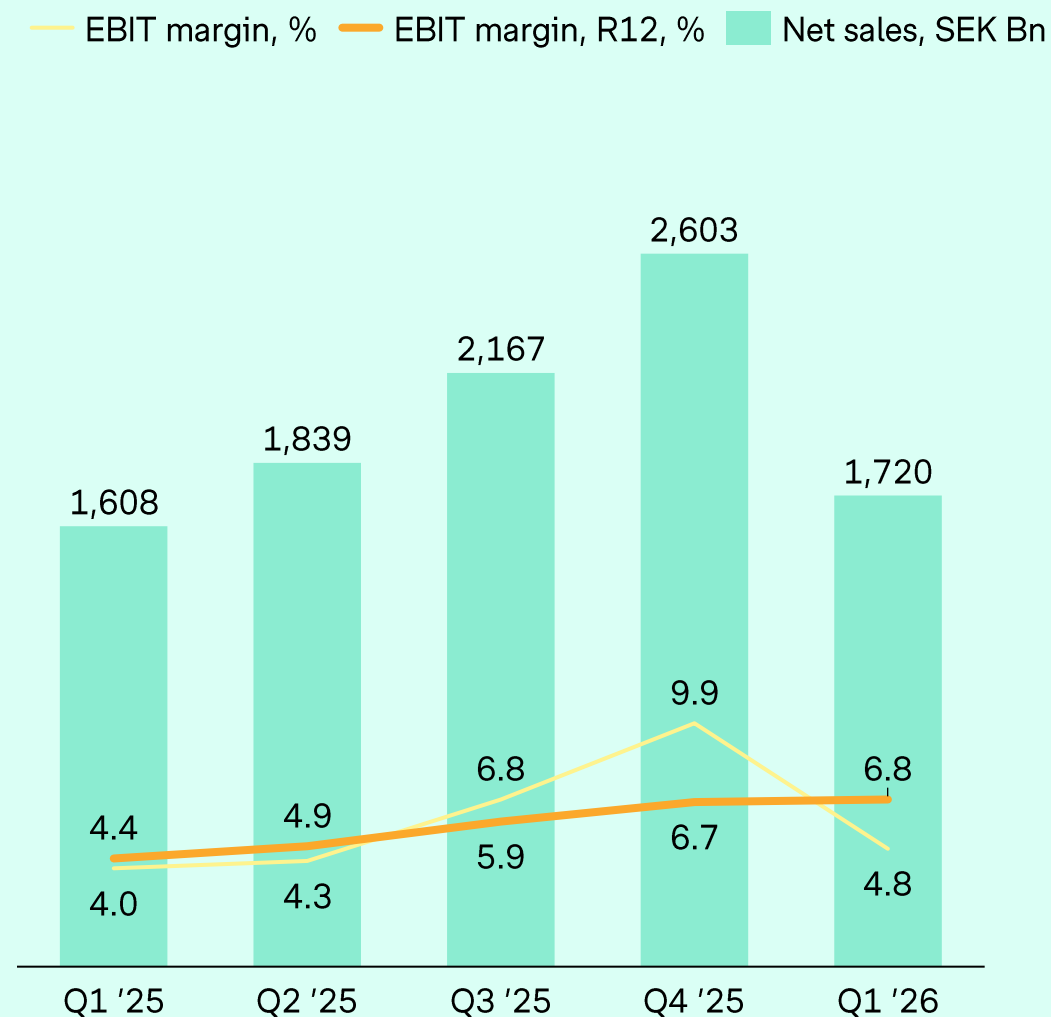
Sold units in ongoing production, % Ongoing production B2C, # Ongoing production B2B, # Ongoing production B2M, #

Number of units



Bonava Group – growth in net sales and EBIT following the seasonality

SEK M	2026 Q1	2025 Q1	R12	2025 FY
Net sales	1,720	1,608	8,329	8,218
Gross profit	231	223	1,181	1,173
<i>Gross margin, %</i>	<i>13,4</i>	<i>13,8</i>	<i>14,2</i>	<i>14,3</i>
Selling & admin expense	-147	-158	-615	-625
EBIT	83	65	566	548
<i>EBIT margin, %</i>	<i>4,8</i>	<i>4,0</i>	<i>6,8</i>	<i>6,7</i>



Performance in the segments

	EBIT (SEK M)				EBIT %			
	26'Q1	25'Q1	R12	25'FY	26'Q1	25'Q1	R12	25'FY
Germany	81	72	555	547	7.5	7.3	10.0	10.0
Sweden	0	3	29	32	0.0	1.3	2.4	2.7
Finland	-6	17	-21	3	-5.6	7.9	-4.2	0.5
Baltics	45	11	157	123	18.4	7.0	15.3	13.1
Other	-36	-39	-154	-157				
Total	83	65	566	548	4.8	4.0	6.8	6.7



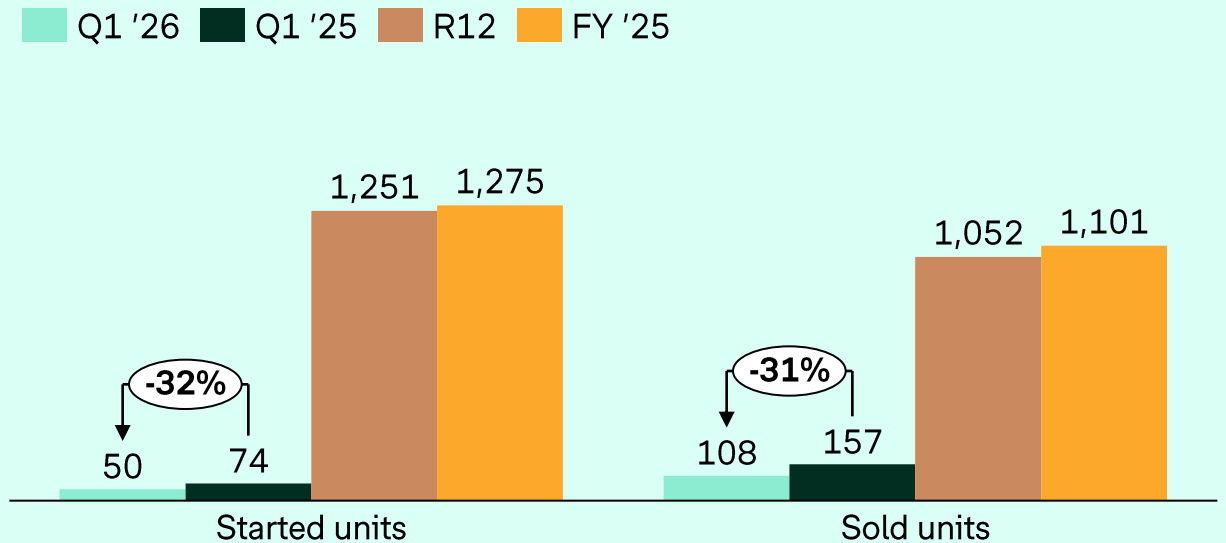
Green Wave phase 4, Vilnius, Lithuania

Germany

- Growth in net sales and improved EBIT margin
- Strong pipeline of investor deals
- High sales rate
- Slower build-up of sales and profit in Q1 due to cold weather and slower sales in the beginning of the year



SEK M	2026 Q1	2025 Q1	R12	2025 FY
Net sales	1,079	991	5,568	5,480
Gross profit	133	132	774	773
Gross margin, %	12.3	13.3	13.9	14.1
Selling & admin expense	-53	-60	-219	-226
EBIT	81	72	555	547
EBIT margin, %	7.5	7.3	10.0	10.0

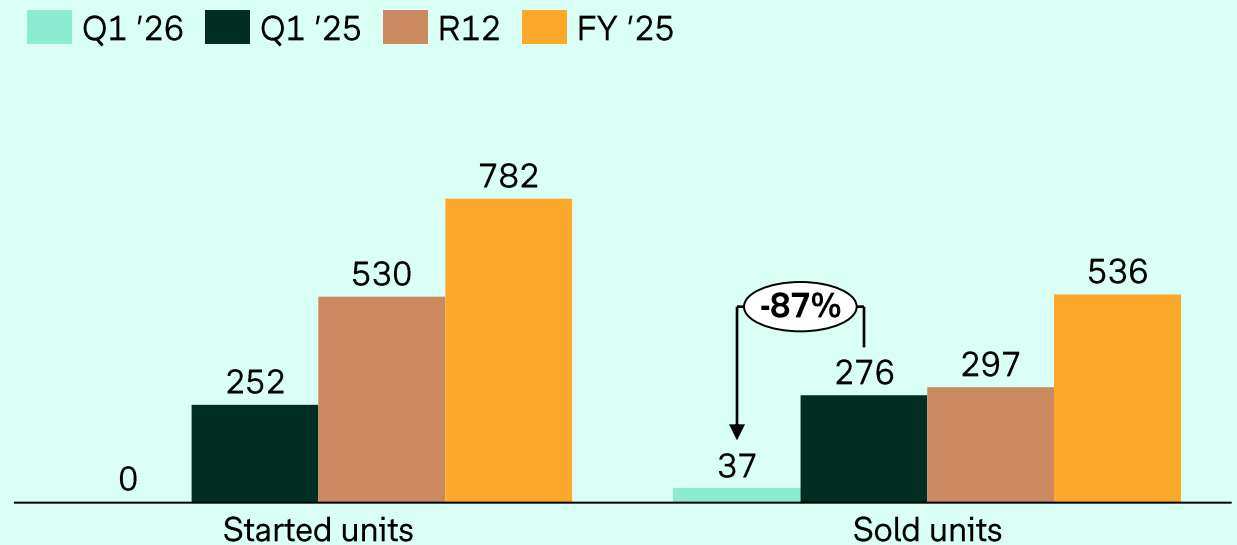


Sweden

- Growth in net sales and improved margins in ongoing production
- Ongoing production increased to 836 (368) units
- LY impacted by Sale of Land of SEK 15 M
- High sales rate



SEK M	2026 Q1	2025 Q1	R12	2025 FY
Net sales	282	238	1,232	1,188
Gross profit	24	30	142	149
Gross margin, %	8.6	12.8	11.6	12.5
Selling & admin expense	-24	-27	-113	-116
EBIT	0	3	29	32
EBIT margin, %	0.0	1.3	2.4	2.7

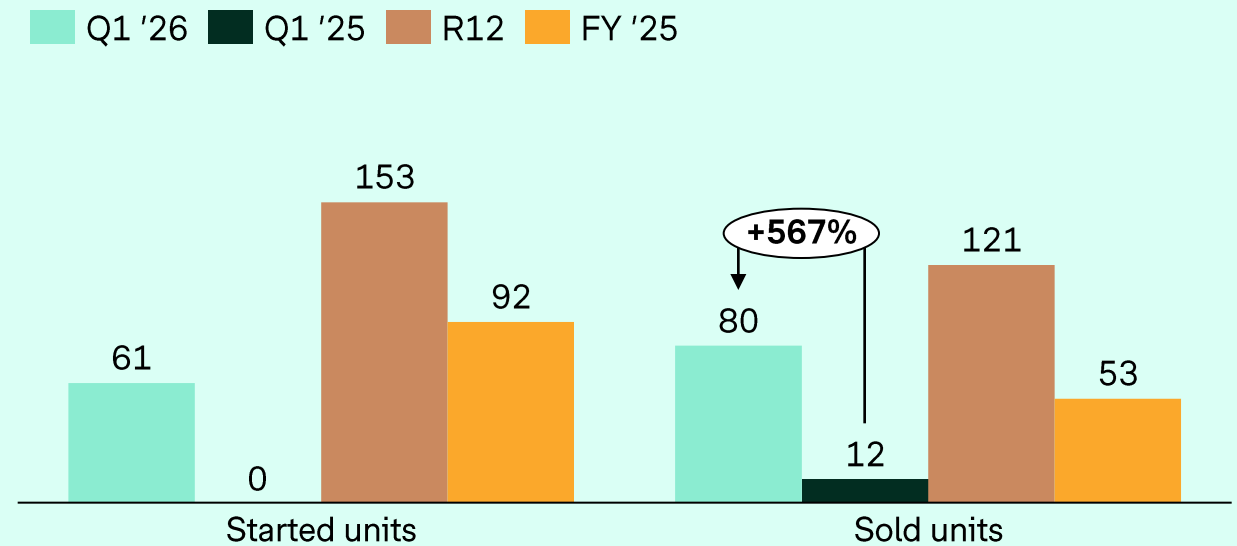


Finland

- Low level of ongoing production but good control in projects
- One investor deal started in Turku
- Unsold completed housing units reduced to low levels



SEK M	2026 Q1	2025 Q1	R12	2025 FY
Net sales	114	219	501	606
Gross profit	15	38	64	88
Gross margin, %	13.0	17.5	12.8	14.5
Selling & admin expense	-21	-21	-85	-85
EBIT	-6	17	-21	3
EBIT margin, %	-5.6	7.9	-4.2	0.5

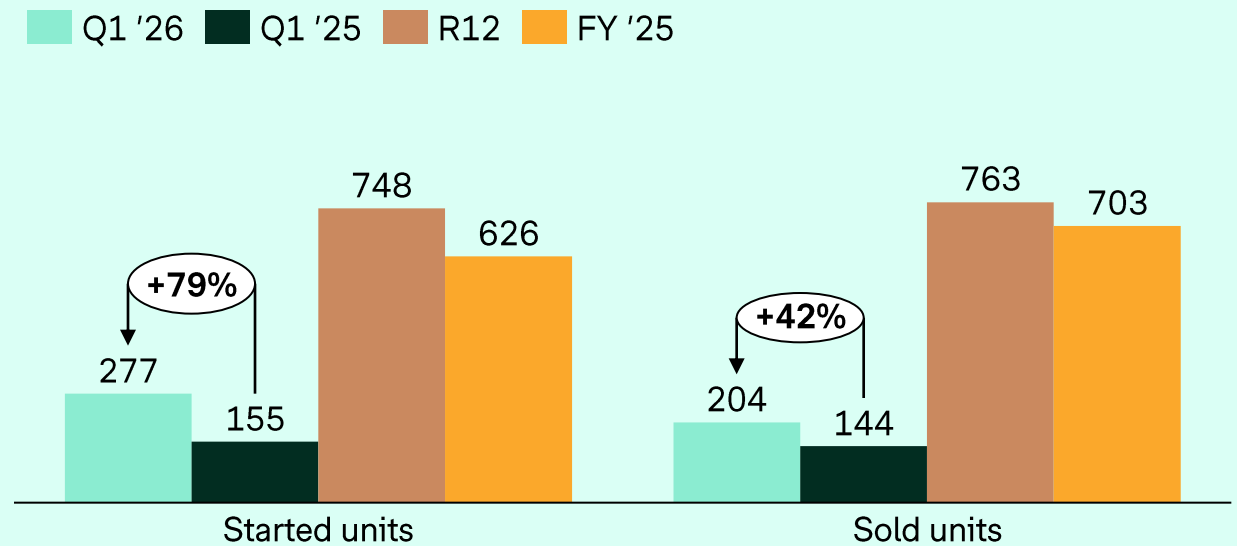


Baltics

- Strong growth in net sales and EBIT
- Operating margins reflects good operating performance and volume
- Increase in sold and started units
- One B2M project in Vilnius started. B2M projects maintain high occupancy rates

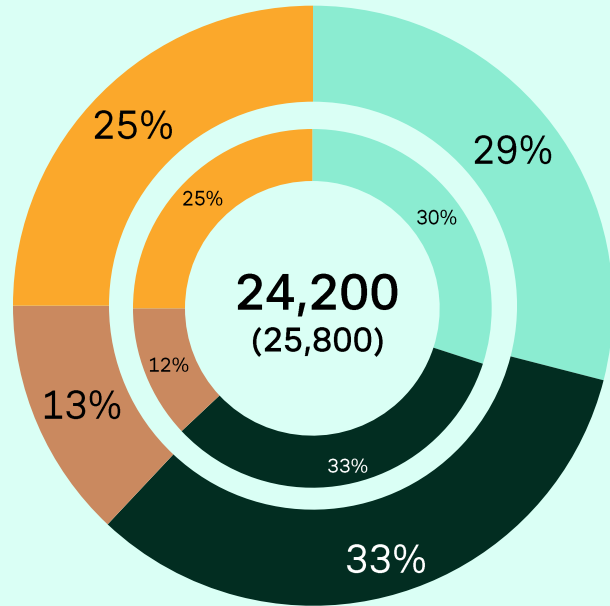


SEK M	2026 Q1	2025 Q1	R12	2025 FY
Net sales	245	161	1,028	943
Gross profit	59	24	211	175
Gross margin, %	24.0	14.8	20.5	18.6
Selling & admin expense	-14	-13	-53	-52
EBIT	45	11	157	123
EBIT margin, %	18.4	7.0	15.3	13.1



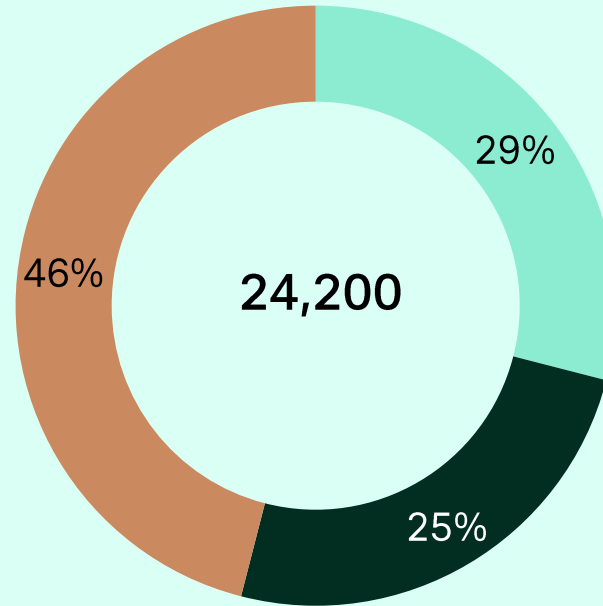
Building rights portfolio – off-balance building rights added in the quarter

Geographical split



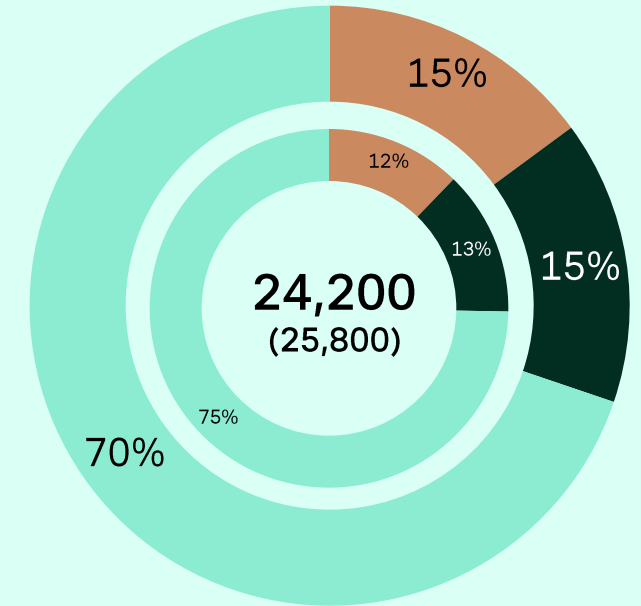
- Germany
- Finland
- Sweden
- Baltics

Potential start period



- 2026-2027
- 2028-2029
- Later

On-/Off-balance



- Options
- Conditional agreements
- On-balance

Net financial items decreasing

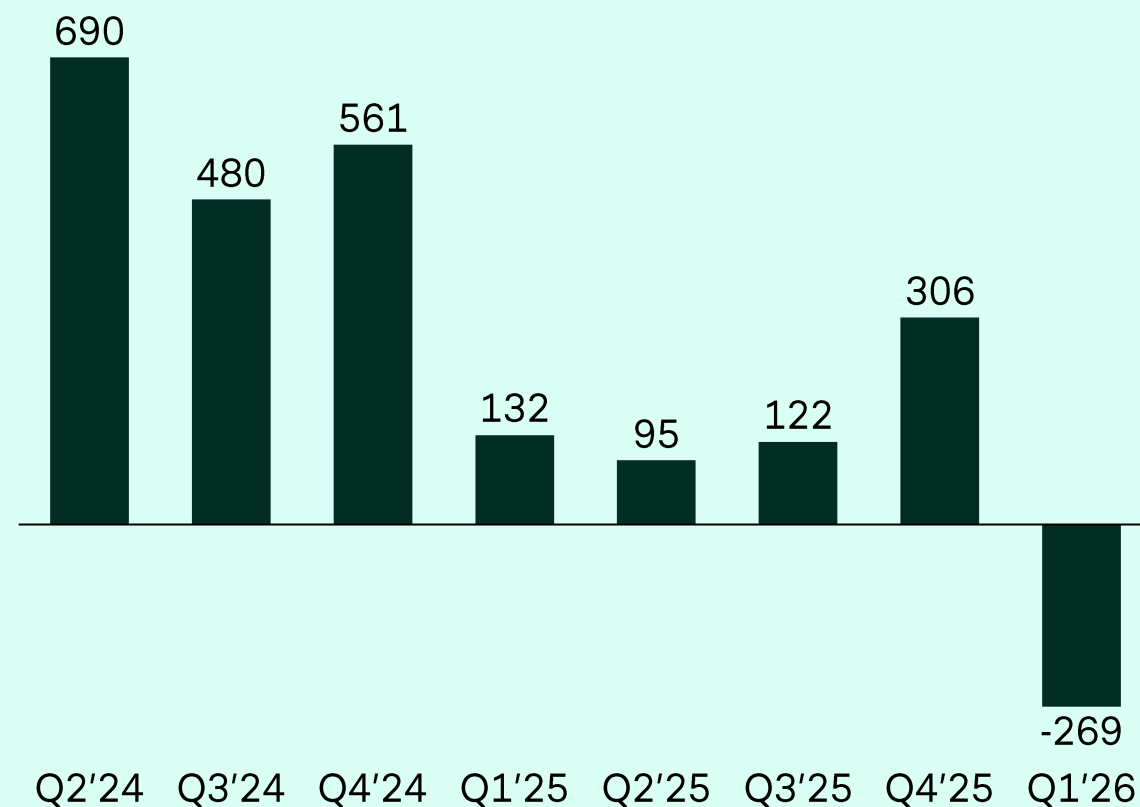
- Lower net financial items: Average interest rates decreasing 6.89 (7.22) per cent and lower debt volume
- Improved net profit in the quarter compared to LY

SEK M	2026 Q1	2025 Q1	R12	2025 FY
EBIT	83	65	566	548
<i>EBIT margin, %</i>	4.8	4.0	6.8	6.7
Net financial items	-84	-141	-371	-428
Tax	-55	-42	-80	-68
Net profit/loss	-55	-118	114	52

As we increase ongoing projects working capital will also grow

SEK M	2026 Q1	2025 Q1	R12	2025 FY
EBITDA	-54	-53	447	448
Change in working capital	-211	194	-177	228
Net investments (CAPEX)	-4	-7	-13	-16
Cash flow before financing and tax	-269	132	257	657

CASH FLOW BEFORE FINANCING AND TAX PER QUARTER (SEK M)

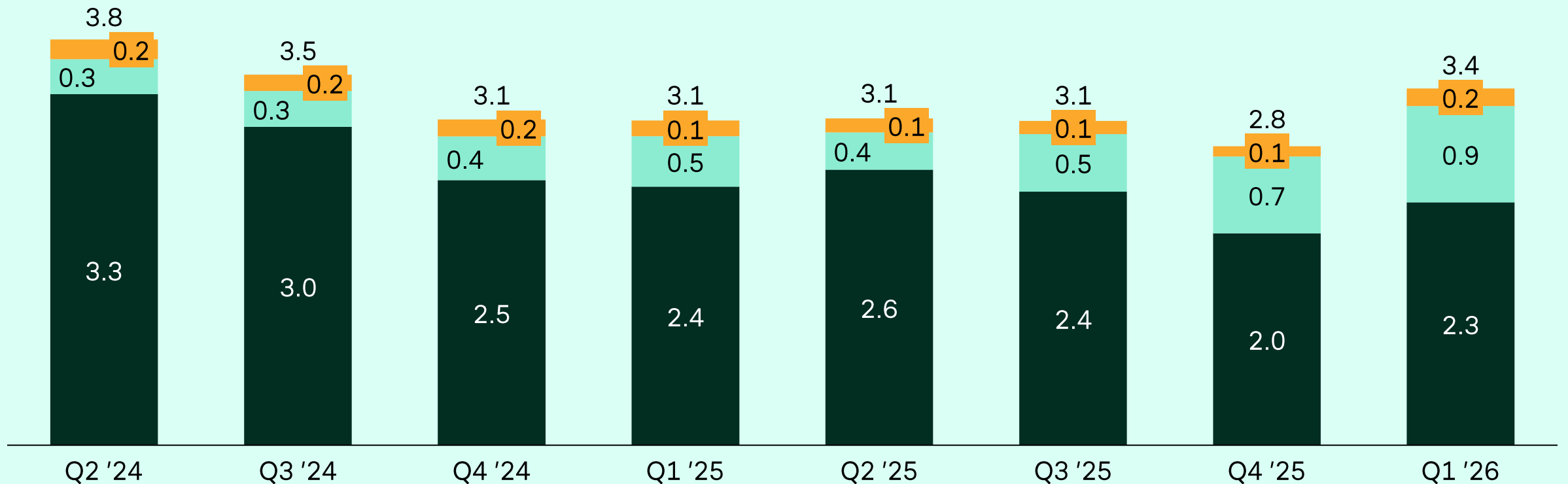


Ongoing refinancing discussions

Net debt (SEK Bn)

Net debt project financing Other net debt Leasing

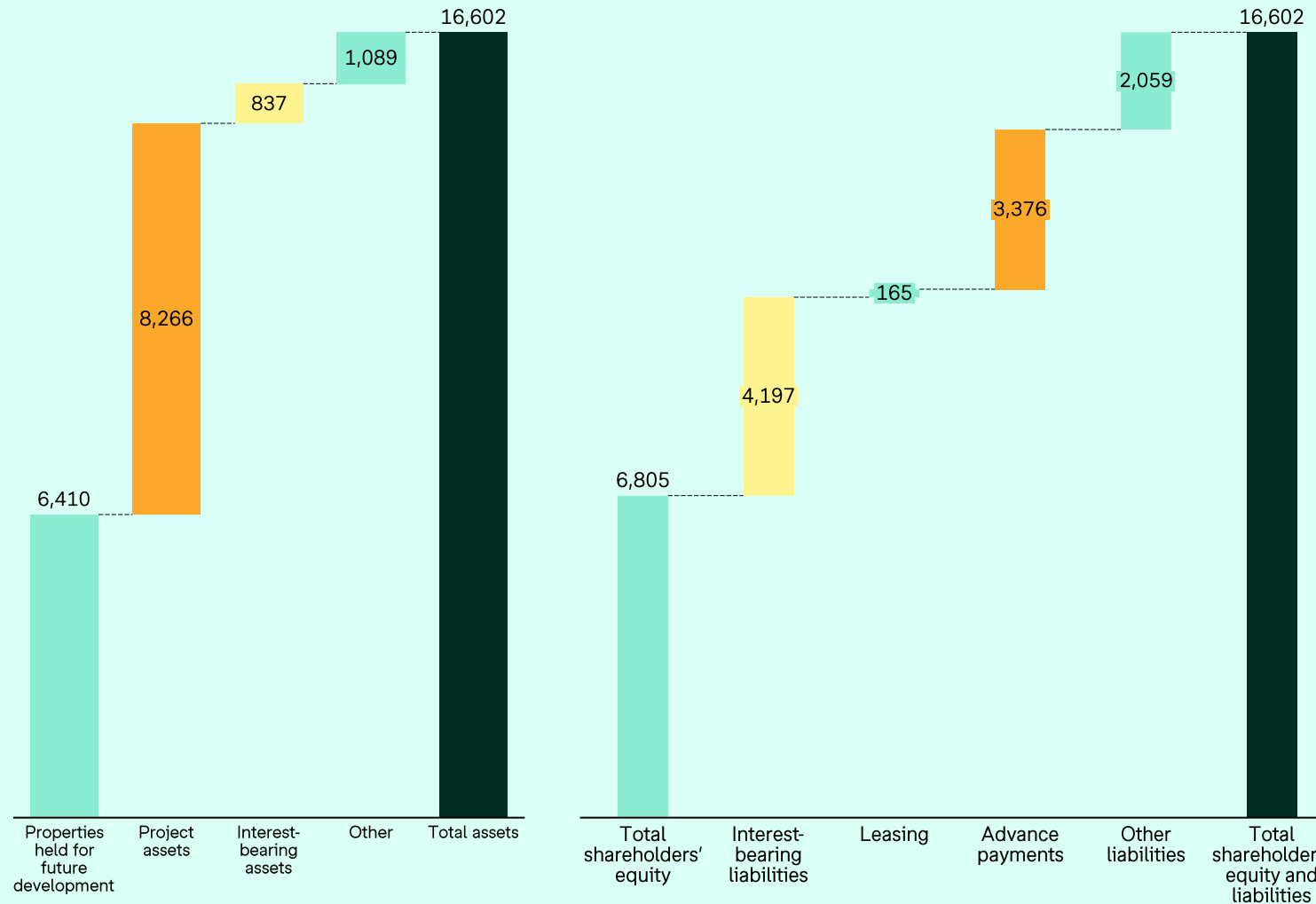
- Market conditions for project financing have improved in all markets
- Available liquidity SEK 0.9 Bn



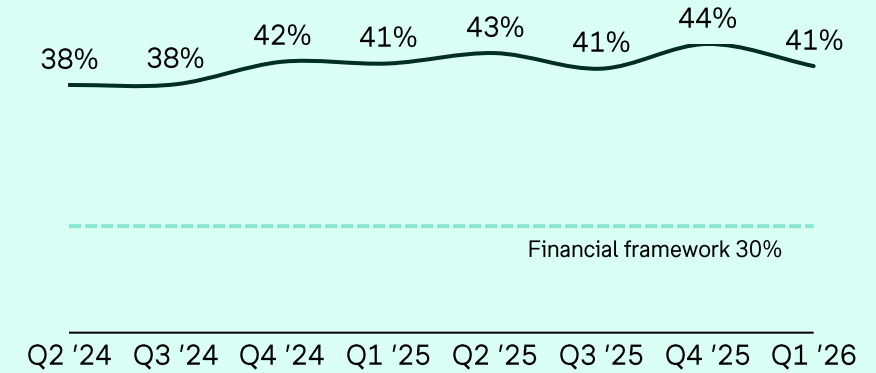
Strong balance sheet and ratios

- Net project assets
- Net debt excl. leasing

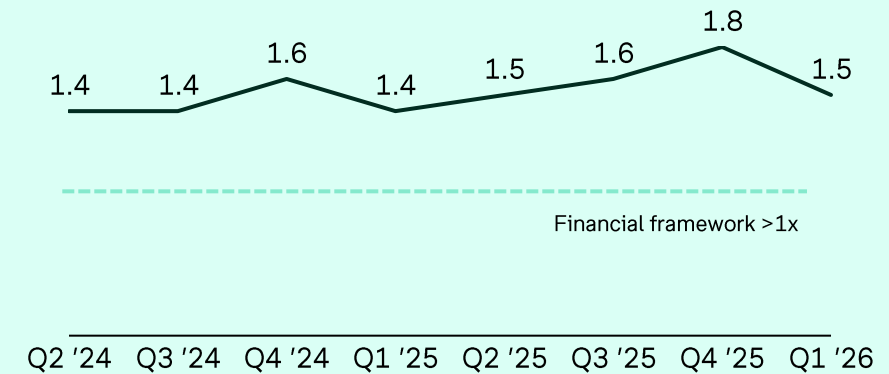
ROBUST BALANCE SHEET AND CAPITAL STRUCTURE (SEK M)



EQUITY RATIO



NET PROJECT ASSET VALUE/ NET DEBT



Concluding remarks



Controlled growth in a turbulent environment

- Net sales growth on the back of the controlled growth
- Continuously improved operating performance
- Ongoing refinancing discussions
- With increased volumes in ongoing production and a strong pipeline of projects to come we repeat our outlook for 2026



Q&A

